



**Fusion Research, Inc.**  
Domestic Dealer Price List Worksheet

August 2020

This entire document is confidential and is intended to be used by Fusion Research's authorized dealers and representatives within the United States. No portion may be provided to any competitor, end use customer or other third party without the express written consent of Fusion Research.

*Fusion Research sells its products through authorized dealers and select products through rep/distribution channels only. All Fusion products require installation and as such Fusion does not support any other sales channel nor does it support the selling of its product over the Internet.*

## Authorized Dealers:

Integrators interested in becoming an authorized dealer must complete a dealer application form, credit card authorization form and provide a resellers permit. These forms are available through an inquiry to [info@fusionrd.com](mailto:info@fusionrd.com), completed forms should be emailed to: [orders@fusionrd.com](mailto:orders@fusionrd.com) or faxed to 208.693.7429.

## Order Processing:

Orders received after 3pm EST will be processed the next business day, payment is made at the beginning of the build cycle. Fusion builds each **movie** server to order and takes them through an extensive QC process. Because of this, orders generally require 7 days to process and ship out. It is strongly recommended that dealers give themselves enough time to bring the product in and set it up in their facility before heading to the installation site.

## Shipping:

Fusion products ship ground from California at dealers expense. Expedited shipping may be available upon request.

## Refund & Return Policy:

**MOVIE SERVER & PLAYERS:** Fusion provides a 14-day (calendar day) refund from the date of receipt of a product. To qualify, you must have an RMA (return merchandise authorization) and the product must be undamaged and returned complete with all accessories and original packaging. A 25% re-stocking charge will be applied to all products that are opened. No refunds are allowed on products past this time period without written authorization. Fusion provides a 30-day (calendar day) return policy for company credit toward other products following all the guidelines outlined above for refunds. No returns are permitted after the 30 day period has elapsed. No refunds or returns are permitted after the 14 day period has elapsed.

**THIRD PARTY NETWORK ATTACHED STORAGE DEVICES:** Are special ordered by Fusion and all sales are final

**MUSIC SERVERS:** Fusion provides a 14-day (calendar day) refund from the date of receipt of a product. To qualify, you must have an RMA (return merchandise authorization) and the product must be undamaged and returned complete with all accessories and original packaging. A 25% re-stocking charge will be applied to all products that are missing packaging or accessories. Fusion provides a 30-day (calendar day) return policy for company credit toward other products following all the guidelines outlined above for refunds. No refunds or returns are permitted after the 30 day period has elapsed. No refunds are allowed on products past this time period without written authorization. No refunds or returns are permitted after the 14 day period has elapsed.

## Demo Products:

Fusion has a demo program for their authorized dealers. Dealers must agree to keep the product on display for 12 months before turning it. Please contact Fusion for the separate demo form.

## Tech Support:

Fusion offers very comprehensive tech support. Help is available from 8:30am-4:30pm PST. Dealers may reach Fusion tech support by the company's main phone line (925.217.1233). For non-critical tech support dealers may also choose to e-mail: [support@fusionrd.com](mailto:support@fusionrd.com).

## Warranty:

Fusion warranties movie related products for a period of 13 months from the time of shipment. Outside of that time, please contact Fusion directly for a price quote on any repairs.

## Supporting Software:

Fusion movie servers require a license of AnyDVD HD (not provided by Fusion) to archive commercial DVDs, Blu-ray & UHD.

## Full Terms & Conditions:

For full terms and conditions, refer to the Fusion dealer application.



## FUSION MUSIC SERVERS

| SKU     | Description  | MARGIN | DEALER   | MSRP     |
|---------|--|--------|----------|----------|
| FR-SOLO | 1x analog, 1x USB source - Burr-Brown DAC, USB DAC included                  | 40%    | \$359.50 | \$599.00 |
| FR-DUET | 2x analog, 1x USB sources - Burr-Brown DAC, 1U w/rack ears, USB DAC included | 40%    | \$569.50 | \$949.00 |
| FR-PoE  | Power over Ethernet Adaptor for use with Summit OS music servers             | 30%    | \$41.96  | \$59.99  |

**MULTI-SOURCES:** Need more than 3 sources? Add multiple servers together to gain extra discrete sources.

## FUSION MOVIE SERVERS

### CINEMA SERVER MOVIE SERVERS (BD & DVD Archive)

|          |  |     |           |           |
|----------|--|-----|-----------|-----------|
| FR-CS4k4 | Cinema Server 4k Movie Server - 4TB non-RAID storage, archives DVD, BD & UHD. Supports up to 5 total zones | 30% | \$3150.00 | \$4499.00 |
|----------|--|-----|-----------|-----------|

### GENESIS MOVIE SERVERS (UHD, BD & DVD Archive)

|            |  |     |           |           |
|------------|--|-----|-----------|-----------|
| FR-GEN4k12 | Genesis 4k Movie Server - 12TB RAID archives UHD, Blu-ray & DVDs Supports up to 7 total zones (only 2-3 zones of UHD zones simultaneously) | 30% | \$4849.00 | \$6999.00 |
|------------|--|-----|-----------|-----------|

## ZONE PLAYERS

### ADDITIONAL ZONE PLAYERS

|         |  |     |           |           |
|---------|--|-----|-----------|-----------|
| FR-ZP4k | 4k Zone Player - additional 4k source feed from server, NO disc loading  | 30% | \$2099.00 | \$2999.00 |
| FR-4kPL | 4k Zone Player/Loader - additional source feed from server, 1 per zone includes a drive to archive UHD, BD or DVD to the main server or additional NAS storage | 30% | \$2799.00 | \$3999.00 |

## STORAGE LICENSES

### ADDITIONAL STORAGE LICENSES

|             |   |     |          |           |
|-------------|---|-----|----------|-----------|
| FR-12TB LIC | 12TB storage license, up to 12TB NAS storage = approx 1800 DVDs             | 40% | \$599.00 | \$999.00  |
| FR-UNLNAS   | Unlimited storage license (allows unlimited additional NAS storage devices) | 40% | \$959.00 | \$1599.00 |

**ZONE PLAYERS:** We don't ship players with IR remotes as the vast majority are placed into IP based control systems. If you need a remote, simply indicate on your purchase order and we'll gladly include one.

**NOTES:** All DVD & Blu-ray capacity figures are approximate, based upon standard sizes of 6.5GB per DVD and 25-45GB per Blu-ray and up to 100GB per UHD. ZP1 zone players do not have optical drives, external drives may be added via USB connection. A UPS is required on all servers. A commercial grade gigabit switch should be used for all installations. These products are all network dependent, a faulty or low grade router/switch could result in a system that does not perform properly.

Fusion servers and players are designed to store home movies and unencrypted DVDs/Blu-ray. Fusion does not condone any other use for this product and suggests owners should respect the copyrights of others. **If you are going to store your own commercially encrypted DVDs or Blu-ray you will first need to purchase a license of AnyDVD HD.** If a dealer does not wish to specify their own NAS storage devices, Fusion can provide them at close to market prices.